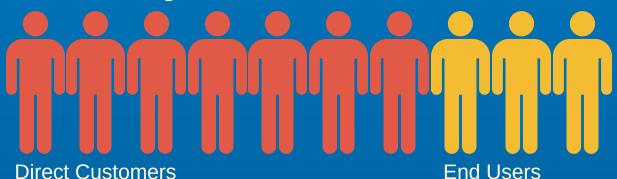




ATEN

Customer Segmentation



of B2B 90% customers are satisfied with pre-sales support

of respondents 89% said "Yes! I will continue to purchase **ATEN products**"

Competition



of respondents agreed ATEN outperformed its competitors with

- **Providing Better Service**
- Class-Leading Quality & Reliability
- Satisfactory Lead Time
- **Competitively Priced Products**

After Sales Support



Of respondents voted as either Very Satisfied or Satisfied with ATEN's after sales support